# Form **990-PF**Department of the Treasury

Internal Revenue Service

**Return of Private Foundation** 

or Section 4947(a)(1) Trust Treated as Private Foundation

Do not enter social security numbers on this form as it may be made public.
 Information about Form 990-PF and its separate instructions is at www.irs.gov/form990pf.

OMB No. 1545-0052

2015

Open to Public Inspection

, and ending For calendar year 2015 or tax year beginning A Employer identification number Name of foundation Danville Regional Foundation 20-3319727 Room/suite B Telephone number Number and street (or P.O. box number if mail is not delivered to street address) 434-799-2176 100 512 Bridge Street City or town, state or province, country, and ZIP or foreign postal code C If exemption application is pending, check here 24541 Danville, VA D 1. Foreign organizations, check here Initial return Initial return of a former public charity G Check all that apply: Final return Amended return 2. Foreign organizations meeting the 85% test, check here and attach computation Address change Name change Section 501(c)(3) exempt private foundation Check type of organization: E If private foundation status was terminated Section 4947(a)(1) nonexempt charitable trust \_\_\_\_ Other taxable private foundation under section 507(b)(1)(A), check here ... > \ 1 Fair market value of all assets at end of year | J Accounting method: Cash X Accrual F If the foundation is in a 60-month termination Other (specify) under section 507(b)(1)(B), check here ... > L (from Part II, col. (c), line 16) 214, 617, 476. (Part I, column (d) must be on cash basis.) ▶\$ (d) Disbursements or charitable purposes (cash basis only) Part I Analysis of Revenue and Expenses
(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a).) (c) Adjusted net (b) Net investment (a) Revenue and expenses per books income income N/A Contributions, gifts, grants, etc., received 2 Check X if the foundation is not required to attach Sch. 8 Interest on savings and temporary cash investments 1,212 1,212. 2,735,045. 2,735,045. Dividends and interest from securities 5a Gross rents Net rental income or (loss) 8,110,463. 6a Net gain or (loss) from sale of assets not on line 10 b Gross sales price for all 50,142,509. 8,110,463. 7 Capital gain net income (from Part IV, line 2) 8 Net short-term capital gain 9 Income modifications 10a Gross sales less returns and allowances ...... b Less: Cost of goods sold ... c Gross profit or (loss) 2,642,831 2,677,079 Statement 11 Other income 13,523,799. 13,489,551. Total. Add lines 1 through 11 633,279 682,095. 60,632 Compensation of officers, directors, trustees, etc. 556,143. 542,333 0. 14 Other employee salaries and wages 319,866. 319,866. 0. 15 Pension plans, employee benefits 32,114. 26,832 5,077. 16a Legal fees Stmt 2 38,307. 41,307 0. b Accounting fees Stmt 3 262,858. 806,587 c Other professional fees Stmt 4 056,451 43,331. 73,381 30,050 and Administrative Interest 132,201 13,948. 79,310. 18 Taxes Stmt 5 81,864 Depreciation and depletion ..... 0 74,274. 49,571. 18,908 20 Occupancy ..... 42,893. Travel, conferences, and meetings 42,893 21 22 Printing and publications 537,868. 710,668 169,343 Operating : 23 Other expenses Stmt 6 24 Total operating and administrative <u>2,617,</u>319. 3,740,631. 1,126,300 expenses. Add lines 13 through 23 5,659,900. 5,176,237 25 Contributions, gifts, grants paid 26 Total expenses and disbursements. 8,916,868. 1,126,300 8,277,219. Add lines 24 and 25 27 Subtract line 26 from line 12: 4,606,931 2 Excess of revenue over expenses and disbursements 12,363,251 b Net investment income (if negative, enter -0-) N/A c Adjusted net income (if negative, enter -0-)...

	art	Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only.	Beginning of year	End of	<u> </u>
P	aπ	Balance Sheets column should be for end-of-year amounts only.	(a) Book Value	(b) Book Value	(c) Fair Market Value
	1	Cash - non-interest-bearing	812,830.	513,859.	<u>513,859.</u>
		Savings and temporary cash investments	29,829,736.	28,527,125.	28,527,125.
		Accounts receivable ► 27,353.			
	_	Less: allowance for doubtful accounts	8,516.	27,353.	27,353.
	4	Pledges receivable ▶			
	1	Less: allowance for doubtful accounts			
	E.	Grants receivable			
		Receivables due from officers, directors, trustees, and other			
	١	disqualified persons			
	7	Other notes and loans receivable			
	′	Less: allowance for doubtful accounts			
		Inventories for sale or use		-	
Assets		Prepaid expenses and deferred charges	213,047.	47,257.	47,257.
Ass		Investments - U.S. and state government obligations	220/02/1		
		Investments - corporate stock Stmt 8	56,528,648.	52.498.462.	52,498,462.
		Investments - corporate stock OCTION Investments - corporate bonds	30,320,040.	32,130,1021	<u> </u>
		Investments - Land, buildings, and equipment basis			
	11	investments - and, dundings, and equipment, dasis			
		Less: accumulated depreciation		-	
	12	Investments - mortgage loans	131 /68 282	132,066,993.	132 066 993
	13	Investments - other Stmt 9	131,400,202	132,000,333	132,000,3330
	14	Land, buildings, and equipment: basis \( \) \( \	934 064	886,570.	886,570.
		Less: accumulated depreciation Stmt 10 > 357,149.	163,321.		
		Other assets (describe Statement 11)	103,321.	40,001.	43,037.
	16	Total assets (to be completed by all filers - see the	210 058 111	214,617,476.	214 617 476.
_	4-	instructions. Also, see page 1, item 1)	614,729.		214,011,410.
	1	Accounts payable and accrued expenses		13,533,184.	
	1	Grants payable	14,004,103.	13,333,104.	
ies		Deferred revenue			
Ħ		Loans from officers, directors, trustees, and other disqualified persons	1,058,341.	2.347.505.	Statement 12
Liabilities	21	Mortgages and other notes payable  Other liabilities (describe ► Statement 13)	979,941.		Deacement 12
	22	Other hadrings (describe	212,241.	022,541.	
		Total liabilities (add lines 17 through 22)	16,655,180.	17,203,152.	
_	20	Foundations that follow SFAS 117, check here	20/033/2001	27720072021	
	1	and complete lines 24 through 26 and lines 30 and 31.			
S	24	Unrestricted	203 303 264	197,414,324.	
Š	1	Temporarily restricted	203/303/2011	25,7222,002.	
3ala	25	Permanently restricted			
or Fund Balances	20	Foundations that do not follow SFAS 117, check here			
Ē		and complete lines 27 through 31.			
ŏ	27	Capital stock, trust principal, or current funds			
ets	28	Paid-in or capital surplus, or land, bldg., and equipment fund		1	
Ass	1	Retained earnings, accumulated income, endowment, or other funds			
Net Assets	29	Total net assets or fund balances	203,303,264.	197,414,324.	
Z	30	total net assers of fund valanoes			
	31	Total liabilities and net assets/fund balances	219.958.444.	214,617,476.	
_				,	<u> </u>
LP	art	Analysis of Changes in Net Assets of Fund b			

1	Total net assets or fund balances at beginning of year - Part II, column (a), line 30		
•	(must agree with end-of-year figure reported on prior year's return)	1	203,303,264.
2	Enter amount from Part I, line 27a	2	4,606,931.
3	Other increases not included in line 2 (itemize)	3	0.
4	Add lines 1, 2, and 3	4	207,910,195.
5	Decreases not included in line 2 (itemize) ► See Statement 7	5	10,495,871.
6	Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	6	197,414,324.

Par	t IV   Capital Gains a	and Los	ses for lax on in	vestment	income					
·			d(s) of property sold (e.g. r common stock, 200 shs		q	( <b>b</b> )  -	low acquired - Purchase - Donation	(c)	Date acquired mo., day, yr.)	(d) Date sold (mo., day, yr.)
	ublicly trade							1		
b R	eturn of capi	<u>tal-a</u>	<u>lternative</u>	<u>invest</u>	. fund		P	<del> </del>		
C								-		
d					<del></del>	<del>                                     </del>		+		
е		<b>(4)</b> D	possistion allowed	(a) Coc	t or other basis	1			(h) Gain or (los	
	(e) Gross sales price		epreciation allowed (or allowable)	plus e	xpense of sale			(	e) plus (f) minu	s (g)
<u>a</u>	48,935,657.			4.	2,032,04	6 •				6,903,611.
b	1,206,852.					$\rightarrow$				1,206,852.
C .						$\dashv$				
d						+			****	
e C	l omplete only for assets showin	n nain in c	olumn (h) and owned by	the foundation	on 12/31/69	$\dashv$		(I) G	ains (Col. (h) ga	in minus
	ompice only for assets showing		) Adjusted basis	r	cess of col. (i)	$\dashv$		còl. (k	), but not less th	nan -0-) <b>or</b>
	(i) F.M.V. as of 12/31/69		as of 12/31/69		col. (j), if any	- 1		L	osses (from col	. (h))
a										6,903,611.
b				<del></del>	**					1,206,852.
C										
d										
е										
2 Ca	pital gain net income or (net ca	pital loss)	If gain, also enter -0	in Part I, line in Part I, line	7 7	.)	2			8,110,463.
lf ç	t short-term capital gain or (los gain, also enter in Part I, line 8,	column (c	<b>).</b>	nd (6):		}			N/.	7.
Dar	loss), enter -0- in Part I, line 8 t V   Qualification U	nder S	ection 4940(e) for	Reduced	Tax on Net	Inv	estment l	nco		<u> </u>
	ptional use by domestic private									
i If sect	ion 4940(d)(2) applies, leave the foundation liable for the sec	nis part bla	nk.				,			Yes X No
	," the foundation does not qual									
1 Er	nter the appropriate amount in	each colun	nn for each year; see the i	nstructions be	fore making any e	ntries	i.			
Cal	(a) Base period years endar year (or tax year beginni	ng in)	(b) Adjusted qualifying dis	tributions	Net value of no	(c) onchar	ritable-use ass	ets	Dist (col. (b)	(d) ribution ratio divided by col. (c))
	2014	•	8,51	8,541.	2	114	,478,3	77.		.039717
	2013		12,12	9,115.			,640,5			.064986
	2012		11,03	5,677.	1	.73	,316,6	88.		.063673
	2011			3,179.			<u>,295,3</u>			.049936
	2010	<u> </u>	5,04	3,487.	1	<u>.70</u>	,275,5	58.		.029620
	tal of line 1, column (d)								2	.247932
	erage distribution ratio for the									
the	e foundation has been in existe	nce if less	than 5 years	•••••					3	.049586
4 Er	ter the net value of noncharitat	ole-use ass	ets for 2015 from Part X,	line 5					4 2	16,226,467.
5 M	ultiply line 4 by line 3	•••••							5	10,721,806.
6 En	ter 1% of net investment incon	ne (1% of	Part I, line 27b)						6	123,633.
7 Ac	ld lines 5 and 6					· · · · · · · · ·			7	10,845,439.
	iter qualifying distributions from								8	8,311,589.
It i	ine x is equal to or dreater that	corre 7. CD	eck me oox in Part VI. IMB	: 10. and como	nete mat dart USII	iu a l'	o lax fale.			

See the Part VI instructions.

	990-PF (2015) Danville Regional Foundation rt VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or		33197 - see ins			age 4
	rt VI   Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or	1340	300 1110	) (i a (	700	
1a	Exempt operating foundations described in section 4940(d)(2), check here and enter "N/A" on line 1.					
	Date of ruling or determination letter: (attach copy of letter if necessary-see instructions)	١.		245	1 2	65.
	Domestic foundations that meet the section 4940(e) requirements in Part V, check here   and enter 1%	1		44	, 4	05.
	of Part I, line 27b					
	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).					Λ
	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	2		245	7 2	65.
3	Add lines 1 and 2	3 4		44	, 4	03.
	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	5	1	245	7 2	65.
	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	1	<del> </del>	44	, 4	03.
	Credits/Payments: 2015 estimated tax payments and 2014 overpayment credited to 2015 6a 225,000					
		4				
	Exempt foreign organizations and withhole at source	1	ļ			
	Tax pare that approximate a transfer a transfer at the transfe	4	}			
	Backup withholding erroneously withheld 6d 6d	7	1	250	n . n	00.
1	Total credits and payments. Add lines 6a through 6d  Enter any penalty for underpayment of estimated tax. Check here  if Form 2220 is attached		<del> </del>			10.
	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	<del>                                     </del>		_ , _	
	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	<del> </del>		1.6	25.
10	Enter the amount of line 10 to be: Credited to 2016 estimated tax				<u>., .</u>	0.
Da	rt VII-A   Statements Regarding Activities	_!	1			
	During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or interven	e in			Yes	No
ıa	any political campaign?			1a		X
<b>h</b>	Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for the definition	n)?	⊢	1b		X
U	If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials publis		·····			
	distributed by the foundation in connection with the activities.		1	ļ		
	Did the foundation file Form 1120-POL for this year?			10		Х
	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:		·····			
u	(1) On the foundation. > \$ (2) On foundation managers. > \$ 0	•				
۵	Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation	-		l		
·	managers. ► \$ 0.		j			
9	Has the foundation engaged in any activities that have not previously been reported to the IRS?		L	2		X_
-	If "Yes," attach a detailed description of the activities.					
3	Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation	or		- 1		
Ť	bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes		L	3		X
4a	Did the foundation have unrelated business gross income of \$1,000 or more during the year?			4a	X	
	If "Yes," has it filed a tax return on Form 990-T for this year?			4b	X	
	Was there a liquidation, termination, dissolution, or substantial contraction during the year?			5		X
	If "Yes," attach the statement required by General Instruction T.					
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:					
	By language in the governing instrument, or		1			
	• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state	ite law				•
	remain in the governing instrument?			6	X	<u> </u>
7	Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part II	₩		7	<u> </u>	<u> </u>
8a	Enter the states to which the foundation reports or with which it is registered (see instructions)		}			
	VA		— I			
b	olf the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate)		]	_	3.7	1
	of each state as required by General Instruction G? If "No," attach explanation		·····	8b	X	<del>                                     </del>
9	Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for contractions are section 4942(j)(4) or 4942(j)(5) for contractions are section 4942(j)(4).					<sub>v</sub>
	year 2015 or the taxable year beginning in 2015 (see instructions for Part XIV)? If "Yes," complete Part XIV			9 10		X
10	Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses		Form		)-PF	(2015)



4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?

b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2015?

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4a



Form 990-PF (2015) Danville Regional Foundat	ion		<u> 20-33197:</u>	27 Page 6
Part VII-B Statements Regarding Activities for Which F	orm 4720 May Be R	equired (continu	ied)	
5a During the year did the foundation pay or incur any amount to:				1
(1) Carry on propaganda, or otherwise attempt to influence legislation (section	4945(e))?	Ye	s LX No	
(2) Influence the outcome of any specific public election (see section 4955); or	to carry on, directly or indired	ctly,		
any voter registration drive?		Ye	s X No	
(3) Provide a grant to an individual for travel, study, or other similar purposes?		Ye	s 💹 No	
(4) Provide a grant to an organization other than a charitable, etc., organization	described in section			
4945(d)(4)(A)? (see instructions)		Ye	s 💹 No 📗	
(5) Provide for any purpose other than religious, charitable, scientific, literary,	or educational purposes, or fo	or		
the prevention of cruelty to children or animals?			s X No	
b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify und	er the exceptions described ir	n Regulations		
section 53.4945 or in a current notice regarding disaster assistance (see instruc	ctions)?		N/A L	ib
Organizations relying on a current notice regarding disaster assistance check he	ere		▶□ [	
c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from				
expenditure responsibility for the grant?		Ye	s No	
If "Yes," attach the statement required by Regulations section 53.4945	-5(d).			
6a Did the foundation, during the year, receive any funds, directly or indirectly, to p				
a personal benefit contract?	-, p	Ye	s X No	
b Did the foundation, during the year, pay premiums, directly or indirectly, on a po	ersonal benefit contract?		1	6b   X
If "Yes" to 6b, file Form 8870.		***************************************	····	
7a At any time during the tax year, was the foundation a party to a prohibited tax st	nelter transaction?	☐ Ye	s X No	
b If "Yes," did the foundation receive any proceeds or have any net income attribu	table to the transaction?		N/A	7b
Part VIII Information About Officers, Directors, Truste	es Foundation Ma	nagers. Highly	<u></u>	
Paid Employees, and Contractors	, , , , , , , , , , , , , , , , , , , ,		•	
1 List all officers, directors, trustees, foundation managers and their	compensation.			
	(b) Title, and average hours per week devoted	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other
(a) Name and address	nours per week devoted to position	(If not paid, enter -0-)	and deferred compensation	allowances
See Statement 14		641,894.	102,237.	6,342.
Dec Deacomone 21		•		
The state of the s				
	İ			
	. =			
		•		
		<del></del>		
2 Compensation of five highest-paid employees (other than those inc	luded on line 1). If none,	enter "NONE."	L	
	(b) Title, and average		(d) Contributions to employee benefit plans and deferred	(e) Expense account, other
(a) Name and address of each employee paid more than \$50,000	` hours per week devoted to position	(c) Compensation	and deferred compensation	account, other allowances
Clark Casteel - 512 Bridge St.,	· · · · · · · · · · · · · · · · · · ·	& Initiat		
<u>Clark Casteel - 512 Bridge St.,</u> #100, Danville, VA 24541	40.00	119,509.	25,152.	0.
	Sr. Prog. Off		23,132.	•
	40.00	80,787.	22,434.	0.
	DirMarketin		nication	
Lori Merrick - 512 Bridge St., #100, Danville, VA 24541	40.00	85,448.	13,189.	0.
		icer	10,109.	
	40.00	72,093.	19,693.	0.
		12,093. icer	10,090.	
	40.00	71,032.	16,506.	0.
#100, Danville, VA 24541	40.00	11,034.	1 10,300.	1
Total number of other employees paid over \$50,000	***************************************			<u>-</u>

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Danville Regional Foundation 20-3319727 Page 7 Form 990-PF (2015) Information About Officers, Directors, Trustees, Foundation Managers, Highly Part VIII Paid Employees, and Contractors (continued) 3 Five highest-paid independent contractors for professional services. If none, enter "NONE." (c) Compensation (a) Name and address of each person paid more than \$50,000 (b) Type of service Investment Wedge Capital Management 301 College Street, Charlotte, NC 28202 203,054. management Investment Advisory Research, Inc. 1659 Paysphere Circle, Chicago, IL 60674 114,302. management Downtown Danville Development, LLC Investment 87,500. P.O. Box 650, Raleigh, NC 27702 management Dahab Associates, Inc. 423 S. Country Rd., Bay Shore, NY 11706 83,352. Investment advisory Third Sector New England 89 South St., Suite 700, Boston, MA 02111 Program consulting 62,954. Total number of others receiving over \$50,000 for professional services Part IX-A | Summary of Direct Charitable Activities List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the Expenses number of organizations and other beneficiaries served, conferences convened, research papers produced, etc. 1 N/A 0. Part IX-B Summary of Program-Related Investments Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2. Amount N/A All other program-related investments. See instructions.

Total, Add lines 1 through 3

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Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.) Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: 134,683,633. Average monthly fair market value of securities 1a 29,569,337. 1b Average of monthly cash balances 55,266,286. 1c c Fair market value of all other assets 219,519,256. 1d d Total (add lines 1a, b, and c) Reduction claimed for blockage or other factors reported on lines 1a and Acquisition indebtedness applicable to line 1 assets 219,519,256. 3 Subtract line 2 from line 1d 3,292,789. 4 Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions) 216,226,467. Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4 5 10,811,323. Minimum investment return. Enter 5% of line 5 ..... Part XI | Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here 

and do not complete this part.) 10,811,323. Minimum investment return from Part X, line 6 247,265 Tax on investment income for 2015 from Part VI, line 5 \_\_\_\_\_\_ 2a Income tax for 2015. (This does not include the tax from Part VI.) \_\_\_\_\_\_\_ 2b 247.890. Add lines 2a and 2b 2c 10,563,433. Distributable amount before adjustments. Subtract line 2c from line 1 3 Recoveries of amounts treated as qualifying distributions 4 125,138. 10,688,571. 5 Add lines 3 and 4 6 Deduction from distributable amount (see instructions) 688, Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 Part XII Qualifying Distributions (see instructions) Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes: Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26 1a Program-related investments - total from Part IX-B 1b Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes 2 Amounts set aside for specific charitable projects that satisfy the: Suitability test (prior IRS approval required) 3a 3ь Cash distribution test (attach the required schedule) 8,311,589. Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4 4 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b

Adjusted qualifying distributions. Subtract line 5 from line 4

4940(e) reduction of tax in those years.

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section

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Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2014	(c) 2014	(d) 2015
1 Distributable amount for 2015 from Part XI,		·		10 600 571
line 7				10,688,571.
2 Undistributed income, if any, as of the end of 2015:			2 661 206	
a Enter amount for 2014 only	<del></del>		2,661,286.	
ь Total for prior years:		0.		
3 Excess distributions carryover, if any, to 2015:		0.		
a From 2010				
b From 2011				
c From 2012				
d From 2013				
e From 2014				
f Total of lines 3a through e	0.	•		
4 Qualifying distributions for 2015 from				
Part XII, line 4: \$\\$ \\ 8  311  589 \.				
a Applied to 2014, but not more than line 2a			2,661,286.	
b Applied to undistributed income of prior				
years (Election required - see instructions)		0.		
c Treated as distributions out of corpus				
	0.			
d Applied to 2015 distributable amount			<u></u>	5,650,303.
e Remaining amount distributed out of corpus	0.	<del>-</del>		<u> </u>
	0.			0.
5 Excess distributions carryover applied to 2015 (If an amount appears in column (d), the same amount must be shown in column (a).)				
6 Enter the net total of each column as indicated below:				
a Corpus. Add lines 31, 4c, and 4e. Subtract line 5	0.			
b Prior years' undistributed income. Subtract				
line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b. Taxable			<del></del>	
amount - see instructions		0.		
e Undistributed income for 2014. Subtract line				
4a from line 2a. Taxable amount - see instr.			0.	
f Undistributed income for 2015. Subtract				
lines 4d and 5 from line 1. This amount must				
be distributed in 2016				5,038,268.
7 Amounts treated as distributions out of				
corpus to satisfy requirements imposed by				
section 170(b)(1)(F) or 4942(g)(3) (Election				
may be required - see instructions)	0.			
8 Excess distributions carryover from 2010				
not applied on line 5 or line 7	0.			
9 Excess distributions carryover to 2016.	-			
Subtract lines 7 and 8 from line 6a	0.			
10 Analysis of line 9:				
a Excess from 2011				
b Excess from 2012				
c Excess from 2013				
d Excess from 2014				
e Excess from 2015			<u> </u>	

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

Form 900-PE (2015)

None

c Any submission deadlines:

See Statement 17

Amount

Purpose of grant or contribution

If recipient is an individual, show any relationship to

3 Grants and Contributions Paid During the Year or Approved for Future Payment

Recipient

Foundation

status of

Total

Total

Part XVI-A Analysis of Income-Producing Activities

Estas assess amounts unless otherwise indicated	Unrelated bu	isiness income	Exclud	led by section 512, 513, or 514	(e)
Enter gross amounts unless otherwise indicated.	(a) Business	(b) Amount	(C) Exclu- sion code	(d) Amount	Related or exempt function income
1 Program service revenue:	code		COGG		
a			-		
b	-				
·			$\vdash$		
d	-				
e		<u></u>			
			1		
g Fees and contracts from government agencies					
2 Membership dues and assessments					
3 Interest on savings and temporary cash			14	1,212.	
investments			14	2,735,045.	
			7.4	<u>Z,133,043.</u>	
5 Net rental income or (loss) from real estate:					
a Debt-financed property					
b Not debt-financed property	l i				
6 Net rental income or (loss) from personal property 7 Other investment income					
property	E21120	30,698.	14	2,615,648.	27,183.
	551120	30,030.	1.4	2,013,040.	21,103.
8 Gain or (loss) from sales of assets other			18	8,110,463.	
than inventory			1 1	0,110,403.	
9 Net income or (loss) from special events  10 Gross profit or (loss) from sales of inventory					
11 Other revenue:					
a Other					3,550.
	-				3,330.
b	1 1				
d	1 1				
d					
12 Subtotal. Add columns (b), (d), and (e)		30,698.		13,462,368.	30,733.
13 Total. Add line 12, columns (b), (d), and (e)					13,523,799.
(See worksheet in line 13 instructions to verify calculations.)	***************************************		••••••		
	to the Assert	uliahment of Ex		t Dumasas	
Part XVI-B Relationship of Activities	to the Accom	plishment of Ex	cemp	t Purposes	
Line No. Explain below how each activity for which inco	ome is reported in co	olumn (e) of Part XVI-A	contrib	uted importantly to the accom	plishment of
the foundation's exempt purposes (other than				•	•
11a Other income includes	administr	ative fees	fr	om educationa	1
classes sponsored by t	he Founda	tion which	ı he	lp to offset	the planning
and coordination for s				-	
			_		
		<del></del>			
		<del>-</del>		<del></del>	

Г	ayı	3	10	_
				_

		Exempt Organi	zations				·	<del>-</del> -	= -	
1					g with any other organizat		ction 501(c) of		Yes	No_
					?7, relating to political orga	nizations?				
a	Transfers	from the reporting founda	ition to a noncharital	ble exempt or	ganization of:					7.7
								11		_ <u>X</u> _
								1a(2)		_X_
b	Other trans							45.443		v
	` .							1 . 1		<u>X</u>
	• •							1 1		X
								1		X
										X
										X
					nlavose					<u>X</u>
Ç	Snaring of	racilities, equipment, mai	Ing asis, other asse	is, or para entr following echo	ployees dule. Column <b>(b)</b> should a	always show the fair	market value of the on		ets	
a	or condess	ver to any or the above is a given by the reporting fo	undation If the four	onowing sone indation receive	ed less than fair market va	lue in any transactio	on or sharing arrangem	ent. show in	010,	
		) the value of the goods, c			od 1665 triali itar interior va	ad than a tandada	on or onaring arrangem			
a l ı		(b) Amount involved			e exempt organization	(d) Descripti	on of transfers, transactions	s, and sharing art	angeme	nts
~ <i>,</i> -		(0)	(4)	N/A						
	<u> </u>			-17.11						
	_									
					·					
									_	
							· · · · · · · · · · · · · · · · · · ·			
			·				<u></u>			
								<u>.</u>		
							<del></del>			
				<del></del>						
			1 -601-1-1-1-1-1		an make toy avament areas	nizationa deparibed				
2a					or more tax-exempt orga tion 527?			Yes	X	No
		omplete the following sche		)(a)) or at seco	BOIL 3271	****************	***************************************			
Ď		(a) Name of org		-·- <del>-</del> -	(b) Type of organization		(c) Description of rela	tionship		
		N/A								
								_		
		•				<u> </u>				
	1	penalties of perjury, I declare t	that I have examined this	s return, includir enerer (other the	ng accompanying schedules ar n taxpayer) is based on all info	rmation of which prepa	rer has anv knowledge.	May the IRS of		
Si	gn   🔪	One .		operor touror use	,		. A	shown below	(see ins	<u>tr</u> .)?
He	ere	Malelum	<u>, , , , , , , , , , , , , , , , , , , </u>		11/8/16	TREASU	irer, cro	_  LX. Yes		. No
	Sign	ature of officer or trustee		15.	Date			PTIN		
		Print/Type preparer's na	me	Preparer's s	_	Date	Check if   F	71 IIV		
Β-	امت		5 C	Kath	y. a. Rayla	11/1/16		<b>₽</b> 01220	E 4 0	
	aid eparer	Kathy A. R		(	J	1	Firm's EIN ► 52	P01338		
	eparer se Only	Firm's name ► Raf	ra, P.C.				FIRITS EIN F 34		1.5	
U	o Only	Firm's address • 10	00 T C+~~	ot Ma	, Suite 850			<u> </u>		
			shington,				Phone no. 202	-822-5	000	
		. Wa	TITITIO COIL				[1.1.0.10 110. 22 0 2	Form <b>990</b>		(2015)



Form **2220** 

## **Underpayment of Estimated Tax by Corporations**

Attach to the corporation's tax return.

Form 990-PF

OMB No. 1545-0123

Employer identification number 20-3319727

Department of the Treasury Internal Revenue Service

Danville Regional Foundation

▶ Information about Form 2220 and its separate instructions is at www.irs.gov/form2220.

Note: Generally, the corporation is not required to file Form 2220 (see Part II below for exceptions) because the IRS will figure any penalty owed and

2015

est	the corporation. However, the corporation may still use I imated tax penalty line of the corporation's income tax re				iter trie	amount nom page 2	, 11110	
LF	Part I Required Annual Payment							
1	Total tax (see instructions)					1		247,265
0	Personal holding company tax (Schedule PH (Form 1120), line	261	included on line 1	2a	1			
	· · · · · · · · · · · · · · · · · · ·	-		<u>2a</u>				
0	Look-back interest included on line 1 under section 460(b)(2)			0.				
	contracts or section 167(g) for depreciation under the income	iore	cast method	<u>2b</u>	+			
c	Credit for federal tax paid on fuels (see instructions)			2c				
d	I Total. Add lines 2a through 2c					2d		
3	Subtract line 2d from line 1. If the result is less than \$500, do r	not d	omplete or file this form.	The corporation	1			
	does not owe the penalty							247,265
4	Enter the tax shown on the corporation's 2014 income tax retu						П	
•	or the tax year was for less than 12 months, skip this line an					4		281,387
5	Required annual payment. Enter the smaller of line 3 or line	4. If	the corporation is require	d to skip line 4,				
-	enter the amount from line 3					5		247,265
F	Part II Reasons for Filing - Check the boxes below							
	even if it does not owe a penalty (see instructions).			•	•			
6	The corporation is using the adjusted seasonal installn	nent	method.					
7	The corporation is using the annualized income installi	men	t method.					
8	X The corporation is a "large corporation" figuring its firs	t req	uired installment based o	n the prior year	s tax.			
F	Part III   Figuring the Underpayment							
_			(a)	(b)		(c)		(d)
9	Installment due dates. Enter in columns (a) through		• •			**************************************		
•	Installment due dates. Enter in columns (a) through (d) the 15th day of the 4th (Form 990-PF filers: Use 5th month), 6th, 9th, and 12th months of the						.	
	use 5th month), 6th, 9th, and 12th months of the corporation's tax year	9	05/15/15	06/15	/15	09/15/15		12/15/15
10	Required installments. If the box on line 6 and/or line 7		00/20/20		,	00,100,00		
	above is checked, enter the amounts from Sch A, line 38. If							
	the box on line 8 (but not 6 or 7) is checked, see instructions							
	for the amounts to enter. If none of these boxes are checked,							
		10	61,816.	61	817.	61,816		61,816
		10	01,010.	01,	017.	01,010	+	01,010
"	Estimated tax paid or credited for each period (see							
	instructions). For column (a) only, enter the amount	11	25,000.			25,000		115,000
		11	25,000.			23,000	•	113,000
	Complete lines 12 through 18 of one column							
	before going to the next column.						1	
		12				25 000		115 000
	Add lines 11 and 12	13		26	01.6	25,000		115,000
	Add amounts on lines 16 and 17 of the preceding column	14	05.000	36,	<u>816.</u>	98,633		135,449
	Subtract line 14 from line 13. If zero or less, enter -0-	15	25,000.		0.	0	-	0
16	If the amount on line 15 is zero, subtract line 13 from line			2.0	016	ma caa		
		16		36,	816.	73,633	+	
17	Underpayment. If line 15 is less than or equal to line 10,							
	subtract line 15 from line 10. Then go to line 12 of the next		0.000		017	64 04 6		(1 01 (
		17	36,816.	61,	<u>817.</u>	61,816	+	61,816
18	Overpayment. If line 10 is less than line 15, subtract line 10		ĺ					
	from line 15. Then go to line 12 of the next column	18				l		

Go to Part IV on page 2 to figure the penalty. Do not go to Part IV if there are no entries on line 17 - no penalty is owed.

For Paperwork Reduction Act Notice, see separate instructions.

Form 2220 (2015)

#### Part IV Figuring the Penalty

		<u> </u>	(a)	(b)	(c)		(d)
	Enter the date of payment or the 15th day of the 3rd month				]		
	after the close of the tax year, whichever is earlier (see						
	instructions). (Form 990-PF and Form 990-T filers:						
	Use 5th month instead of 3rd month.)	19					
	Number of days from due date of installment on line 9 to the			i	- 1		
	date shown on line 19	20					
	Number of days on line 20 after 4/15/2015 and before 7/1/2015	21					
	Underpayment on line 17 x Number of days on line 21 x 3% 365	22	\$	\$	\$	\$	
	Number of days on line 20 after 08/30/2015 and before 10/1/2015	23					
}	Underpayment on line 17 x Number of days on line 23 x 3%	24	\$	\$	\$	\$	<del></del>
;	Number of days on line 20 after 9/30/2015 and before 1/1/2016	25		<del> </del>		-	<del></del>
6	Underpayment on line 17 x Number of days on line 25 x 3%	26	\$	\$	\$	\$	
,	Number of days on line 20 after 12/31/2015 and before 4/1/2016	27	Se	e Attached	d Workshe	et	
3	Underpayment on line 17 x Number of days on line 27 x 3%	28	\$	\$	\$	\$	
)	Number of days on line 20 after 3/31/2016 and before 7/1/2016	29					
)	Underpayment on line 17 x Number of days on line 29 x *% 366	30	\$	\$	\$	\$	
1	Number of days on line 20 after 6/30/2016 and before 10/01/2016	31					
2	Underpayment on line 17 x Number of days on line 31 x *%	32	\$	\$	\$	\$	
3	Number of days on line 20 after 9/30/2016 and before 1/1/2017	33					
4	Underpayment on line 17 x Number of days on line 33 x *%	34	\$	\$	\$	\$	
5	Number of days on line 20 after 12/31/2016 and before 2/16/2017	35					
6	Underpayment on line 17 x Number of days on line 35 x *%	36	\$	\$	\$	\$	
7	Add lines 22, 24, 26, 28, 30, 32, 34, and 36	37	\$	\$	\$	\$	
_	Baratha Add columns (a) through (d) of line 27. Enter the t-	ntal h	are and on Form 1100.	line 33.			
	Penalty. Add columns (a) through (d) of line 37. Enter the to	ulai N	ere and on Form 1120;	mie 33,		1 1	1,11

\* Use the penalty interest rate for each calendar quarter, which the IRS will determine during the first month in the preceding quarter. These rates are published quarterly in an IRS News Release and in a revenue ruling in the Internal Revenue Bulletin. To obtain this information on the Internet, access the IRS website at www.irs.gov. You can also call 1-800-829-4933 to get interest rate information.

Form 2220 (2015)



## Form 990-PF UNDERPAYMENT OF ESTIMATED TAX WORKSHEET

Name(s)				Identifying Numb	er
Danville Re	egional Found	lation		20-3319	727
(A)	(B)	(C)	(D)	(E)	(F)
*Date	Amount	Adjusted Balance Due	Number Days Balance Due	Daily Penalty Rate	Penalty
		-0-			
05/15/15	61,816.	61,816.			
05/15/15	<25,000.	36,816.	31	.000082192	94
06/15/15	61,817.	98,633.	1	.000082192	8
06/16/15	<25,000.	73,633.	91	.000082192	551
09/15/15	61,816.	135,449.	2	.000082192	22
09/17/15	<115,000.	20,449.	89	.000082192	150
12/15/15	61,816.	82,265.	1	.000082192	7
12/16/15	<60,000.>	22,265.	15	.000082192	27
12/31/15	0.	22,265.	91	.000081967	166
03/31/16	0.	22,265.	35	.000109290	85
05/05/16	<25,000.	<2,735.	•		
		<u> </u>			
1 - 21 - W					
				-	
enalty Due (Sum of Colu	ımn F).				1,110

<sup>\*</sup> Date of estimated tax payment, withholding credit date or installment due date.



Form 990-PF	Other	Income		Statement	1
Description		(a) (b) Revenue Net Inves Per Books ment Inco		(c) Adjusteo Net Incor	
Taxable pass-through income in partnership investment K-1's Rental income from investment	•	2,615,648.			
<pre>(non-debt financed) Rental income from investment (debt financed) Other</pre>	cs	27,183. 30,698. 3,550.	27,183. 0. 0.		
Total to Form 990-PF, Part I	, line 11 =	2,677,079.	2,642,831.		
Form 990-PF	Lega	l Fees		Statement	2
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charital Purpose	
Legal fees	32,114	. 26,832	•	5,0	77.
To Fm 990-PF, Pg 1, ln 16a	32,114	. 26,832	•	5,0	77.
	···			<del></del>	
Form 990-PF	Account	ing Fees		Statement	
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income		
Audit & accounting fees	41,307	. 0	•	38,3	07.
To Form 990-PF, Pg 1, ln 16b	41,307	. 0	•	38,3	07.



Form 990-PF	Other Professional Fees		Statement 4	
Description		(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charitable Purposes
Investment management and				
advisory fees	793,320.	•		0.
IT support fees	2,600.	0.		2,600.
Other professional fees	236,873.	0.		252,600.
Recruitment fees Payroll & benefit	825.	0.		825.
administration fees	6,833.	0.		6,833.
Property management	16,000.			0.
To Form 990-PF, Pg 1, ln 160	1,056,451.	806,587.		262,858.

Form 990-PF	Taxe	es	Statement 5		
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charitable Purposes	
Payroll taxes Federal excise taxes	79,409. 196,000.	2,592.		77,247.	
Provision for deferred federal excise tax benefit Property tax	<157,000.> 13,792.	0. 11,356.		0. 2,063.	
To Form 990-PF, Pg 1, ln 18	132,201.	13,948.		79,310.	

Form 990-PF	Other Expenses		Statement 6		
Description	(a) Expenses Per Books	(b) Net Invest- ment Income	(c) Adjusted Net Income	(d) Charitable Purposes	
Marketing / promotion Insurance Supplies Small capital purchases,	121,307. 57,522. 7,435.	13,079.		101,807. 43,732. 7,435.	
software licenses Bank charges Postage	16,500. 2,518. 2,096.	2,518.		16,500. 0. 2,096.	
Website hosting & maintenance Special events	5,945.	0.		5,945.	
(non-fundraising) Maintenance & repairs Property surveys/assessments Telephone Dues and subscriptions Property landscaping Miscellaneous	293,400. 106,650. 50,548. 15,047. 14,436. 2,669. 14,595.	77,947. 50,548. 0. 0. 2,153.		293,400. 26,473. 0. 15,047. 14,436. 0. 10,997.	
To Form 990-PF, Pg 1, ln 23	710,668.	169,343.		537,868.	

Form 990-PF Other Decreases in Net Assets or Fund Balances	Statement 7
Description	Amount
Unrealized loss on investments per audited financial statements Taxable pass through income from K-1's included in	10,381,393.
unrealized gains (losses) in the audited financial statements.	114,478.
Total to Form 990-PF, Part III, line 5	10,495,871.

		COST VALUE	MARKET VALUE	UNREALIZED	ACCRUED
PAR VALUE/SHARES DESCRIPT	10N	/ UNIT COST	/ UNIT PRICE	<u>GAIN/LOSS</u>	INCOME

#### **EQUITIES**

#### **COMMON STOCKS**

MATERIALS

AMERICAN DEPOSITORY RECEIPTS 576,425.21 39.535 542,230.20 37.190 14,580.000 ALLIED WORLD ASSURANCE 34,195.01-0.00 H01531104 369,848.60 150.040 225,158.44 91.342 2,465.000 ENSTAR GROUP LIMITED 144,690.16 0.00 COM G3075P101 275,407.86 61.820 272,779.65 61.230 4,455.000 MASONITE INTERNATIONAL CORP 2,628.21-0.00 575385109 1,076,991.51 1,184,858.45 107,866.94 TOTAL AMERICAN DEPOSITORY RECEIPTS 0.00



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
7,014.000	EAGLE MATLS INC COM 26969P108	499,911.30 71.273	423,856.02 60.430	76,055.28-	701.40
8,690.000	FULLER H B CO 359694106	362,955.87 41.767	316,924.30 36.470	46,031.57-	0.00
	OTAL MATERIALS NDUSTRIALS	862,867.17	740,780.32	122,086.85-	701.40
13,470.000	BRINKS CO 109696104	407,808.30 30.275	388,744.20 28.860	19,064.10-	0.00
8,786.000	CSW INDUSTRIALS INC 126402106	229,140.36 26.080	330,968.62 37.670	101,828.26	0.00
5,330.000	ENCORE WIRE CORP COM 292562105	144,617.45 27.133	197,689.70 37.090	53,072.25	0.00
9,450.000	LYDALL INC 550819106	278,224.92 29.442	335,286.00 35.480	57,061.08	0.00
4,403.000	OSHKOSH CORPORATION 688239201	185,600.56 42.153	171,893.12 39.040	13,707.44-	0.00
	OTAL INDUSTRIALS ONSUMER DISCRETIONARY	1,245,391.59	1,424,581.64	179,190.05	0.00
2,994.000	CORE-MARK HOLDING CO INC 218681104	51,314.74 17.139	245,328.36 81.940	194,013.62	0.00



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
4,335.000	RYMAN HOSPITALITY PROPERTIES INC 78377T107	226,360.86 52.217	223,859.40 51.640	2,501.46-	3,034.50
6,955.000	SCHOLASTIC CORP COM 807066105	301,182.12 43.304	268,184.80 38.560	32,997.32-	0.00
8,771.000	TRIBUNE MEDIA COMPANY CLASS A 896047503	344,099.28 39.231	296,547.51 33.810	47,551.77-	0.00
2,945.000	VISTEON CORP/NEW 92839U206	307,923.67 104.558	337,202.50 114.500	29,278.83	0.00
	OTAL CONSUMER DISCRETIONARY ONSUMER STAPLES	1,230,880.67	1,371,122.57	140,241.90	3,034.50
17,638.000	HRG GROUP INC 40434J100	219,491.44 12.444	239,171.28 13.560	19,679.84	0.00
	OTAL CONSUMER STAPLES	219,491.44	239,171.28	19,679.84	0.00
5,778.000	CARRIZO OIL & GAS INC COMMON STOCK 144577103	178,560.87 30.904	170,913.24 29.580	7,647.63-	0.00
	OTAL ENERGY	178,560.87	170,913.24	7,647.63-	0.00



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
10,021.000	BANKUNITED INC	256,852.22 25.631	361,357.26 36.060	104,505.04	0.00
	06652K103	23.031	30.000		
8,025.000	CAPITAL BANK FINANCIAL CORP	181,718.33 22.644	256,639.50 31.980	74,921.17	0.00
	139794101	22.044	31.300		
19,135.000	INVESTORS BANCORP INC NEW	101,172.80 5.287	238,039.40 12.440	136,866.60	0.00
	46146L101	3.207	12.110		
19,950.000	KENNEDY-WILSON HOLDINGS INC	402,253.95 20.163	480,396.00 24.080	78,142.05	2,394.00
	489398107	20.103	21.000		
3,434.000	NAVIGATORS GROUP INC COMMON STOCK 638904102	189,744.52 55.255	294,602.86 85.790	104,858.34	0.00
18,490.000	NORTHFIELD BANCORP, INC.	229,270.35 12.400	294,360.80 15.920	65,090.45	0.00
	66611T108	12.400	15.920		
9,115.000	SYMETRA FINANCIAL CORP	124,891.31 13.702	289,583.55 31.770	164,692.24	0.00
	87151Q106	13.702	31.770		
Т	OTAL FINANCIALS	1,485,903.48	2,214,979.37	729,075.89	2,394.00
I	NFORMATION TECHNOLOGY				
3,975.000	TECH DATA CORP	232,457.70 58.480	263,860.50 66.380	31,402.80	0.00
	878237106	30.400	00.300		
17,567.000	TELETECH HOLDINGS INC	345,555.95 19.671	490,294.97 27.910	144,739.02	0.00
	879939106	1510/1	27.520		
Т	OTAL INFORMATION TECHNOLOGY	578,013.65	754,155.47	176,141.82	0.00
Н	EALTH CARE				



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
5,545.000	ADDUS HOMECARE CORP	135,530.24 24.442	129,087.60 23.280	6,442.64-	0.00
	006739106	24.442	23.200		
4,435.000	ANALOGIC CORP COM PAR \$0.05	314,108.26 70.825	366,331.00 82.600	52,222.74	443.50
	032657207				
9,245.000	BROOKDALE SR LIVING INC	176,540.33 19.096	170,662.70 18.460	5,877.63-	0.00
	112463104	15.090	10.400		
12,265.000	CAPITAL SR LIVING CORP COM 140475104	297,223.24 24.233	255,847.90 20.860	41,375.34-	0.00
8,380.000	HEALTHSOUTH REHABILITATION CORPORAT	354,616.27	291,707.80	62,908.47-	1,927.40
	421924309	42.317	34.810		
Т	OTAL HEALTH CARE	1,278,018.34	1,213,637.00	64,381.34-	2,370.90
Т	ELECOMMUNICATION SERVICES				
4,425.000	ATLANTIC TELE-NETWORK INC	293,420.93 66.310	346,167.75 78.230	52,746.82	1,416.00
	049079205	00.310	76.230		
Т	OTAL TELECOMMUNICATION SERVICES	293,420.93	346,167.75	52,746.82	1,416.00
0	THER				
11,258.000	ALEXANDER & BALDWIN INC	339,892,90	397,519,98	57,627.08	0.00
	014491104	30.191	35.310		
14,875.000	CST BRANDS INC 12646R105	545,481.40 36.671	582,207.50 39.140	36,726.10	929.69



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PAR VALUE/SHARES DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
16,111.000 POTBELLY CORP	200,991.16 12.475	188,659.81 11.710	12,331.35-	0.00
73754Y100	12.4/3	11.710		
TOTAL OTHER	1,086,365.46	1,168,387.29	82,021.83	929.69



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	COST VALUE	MARKET VALUE	UNREALIZED	ACCRUED
PAR VALUE/SHARES DESCRIPTION		/ UNIT PRICE	GAIN/LOSS	INCOME

#### **EQUITIES**

#### COMMON STOCKS

AMERICAN DEPOSITORY RECEIPTS

5,100.000	ACCENTURE PLC	508,834.65 99.771	532,950.00 104.500	24,115.35	0.00
	G1151C101	99.//1	104.500		
2,900.000	ACE LIMITED	303,714.14 104.729	338,865.00 116.850	35,150.86	1,943.00
	H0023R105	104.723	110.030		
14,500.000	ASTRAZENECA PLC SPONSORED ADR 046353108	533,320.20 36.781	492,275.00 33.950	41,045.20-	0.00



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
5,900.000	BP PLC - ADR SPONSORED ADR 055622104	289,359.85 49.044	184,434.00 31.260	104,925.85-	0.00
9,500.000	CARNIVAL CORP 143658300	483,434.47 50.888	517,560.00 54.480	34,125.53	0.00
5,500.000	ENI SPA - ADR SPONSORED ADR 26874R108	256,787.76 46.689	163,900.00 29.800	92,887.76-	0.00
1,100.000	LYONDELLBASELL INDUSTRIES NV N53745100	100,096.64 90.997	95,590.00 86.900	4,506.64-	0.00
18,700.000	NABORS INDUSTRIES LTD SHS G6359F103	281,831.69 15.071	159,137.00 8.510	122,694.69-	0.00
5,100.000	ROYAL CARRIBEAN CRUISE V7780T103	498,572.56 97.759	516,171.00 101.210	17,598.44	1,912.50
3,500.000	ROYAL DUTCH SHELL PLC SPONSORED ADR REPSTG A SHS 780259206	232,741.42 66.498	160,265.00 45.790	72,476.42-	0.00
4,000.000	TOTAL S.A ADR SPONSORED ADR 89151E109	241,237.81 60.309	179,800.00 44.950	61,437.81-	0.00
12,700.000		372,778.18 29.353	157,226.00 12.380	215,552.18-	0.00
10,400.000	H8817H100 UNILEVER N.V ADR SPONSORED ADR 904784709	455,816.94 43.829	450,528.00 43.320	5,288.94-	0.00



PAR VALUE/SHARESDESCR	IPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
18,800.000 WEATHERF	ORD INTL LTD	247,498.72	157,732.00	89,766.72-	0.00
G4883310	0	13.165	8.390		
TOTAL AMER	ICAN DEPOSITORY RECEIPTS	4,806,025.03	4,106,433.00	699,592.03-	3,855.50
MATERIALS					
800.000 AIR PROD	S & CHEMS INC COM	85,945.40 107.432	104,088.00 130.110	18,142.60	648.00
00915810	06	107.432	130.110		
1,900.000 ALBEMARL	E CORP COM	109,357.72	106,419.00 56.010	2,938.72-	551.00
01265310	1	57.557	50.010		
1,400.000 BALL COR	P	44,832.81	101,822.00 72.730	56,989.19	0.00
05849810	06	32.023	72.730		
1,581.000 CELANESE	CORP	62,723.11	106,448.73 67.330	43,725.62	0.00
15087010	)3	39.673	07.330		
	HLDGS INC	128,602,21	102,025.00	26,577.21-	0.00
COM 12526910	00	51.441	40.810		
2,100.000 CROWN HL	DGS INC	92,773.71	106,470,00	13,696.29	0.00
COM 22836810	06	44.178	50.700		
1,400.000 EASTMAN	CHEM CO COM	70,885.25	94,514.00	23,628.75	644.00
27743210	00	50.632	67.510		
2,700.000 INTERNAT	TIONAL PAPER CO	79,996.31	101,790,00	21,793.69	0.00
46014610	)3	29.628	37.700		



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
1,000.000	PPG INDUSTRIES INC	67,966.52	98,820.00	30,853.48	0.00
	693506107	67.967	98.820		
1,800.000	RELIANCE STL & ALUM CO COM	93,201.01 51.778	104,238.00 57.910	11,036.99	0.00
	759509102	31.770	37.910		
1,800.000	WESTLAKE CHEM CORP COM 960413102	110,956.26 61.642	97,776.00 54.320	13,180.26-	0.00
Т	OTAL MATERIALS	947,240.31	1,124,410.73	177,170.42	1,843.00
1	NDUSTRIALS				
9,700.000	ADT CORP/THE	323,816.49 33.383	319,906.00 32.980	3,910.49-	0.00
	00101J106	33.303			
6,600.000	AGCO CORP COM	358,985.14 54.392	299,574.00 45.390	59,411.14-	0.00
	001084102	31.332	13.330		
3,600.000	BOEING CO	370,408.36 102.891	520,524.00 144.590	150,115.64	0.00
	097023105				
4,200.000	CATERPILLAR INC	326,632.32 77.770	285,432.00 67.960	41,200.32-	0.00
	149123101				
3,500.000	CUMMINS INC.	339,848.79 97.100	308,035.00 88.010	31,813.79-	0.00
	231021106				
4,800.000	DOVER CORP COM	367,969.52 76.660	294,288.00 61.310	73,681.52-	0.00
	260003108				



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / Unit Cost	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
7,000.000	EMERSON ELECTRIC CO	362,140.01 51.734	334,810.00 47.830	27,330.01-	0.00
	291011104	51./54	47.030		
6,500.000	FLUOR CORP NEW	430,073.40 66.165	306,930.00 47.220	123,143.40-	1,554.00
	343412102	00.103	47.220		
3,300.000	GENERAL DYNAMICS CORP	312,681.66 94.752	453,288.00 137.360	140,606.34	0.00
	369550108	31.732	137.300		
7,600.000	JACOBS ENGR GROUP INC	332,653.52 43.770	318,820.00 41.950	13,833.52-	0.00
	469814107	100770	.2.300		
2,300.000	LOCKHEED MARTIN CORP	472,496.11 205.433	499,445.00 217.150	26,948.89	0.00
	539830109				
2,600.000	NORTHROP GRUMMAN CORP	196,214.89 75.467	490,906.00 188.810	294,691.11	0.00
	666807102				
3,000.000	PARKER HANNIFIN CORP	258,357.33 86.119	290,940.00 96.980	32,582.67	0.00
	701094104				
15,700.000	PITNEY BOWES INC	319,208.42 20.332	324,205.00 20.650	4,996.58	0.00
	724479100				
4,000.000	RAYTHEON COMPANY	419,866.12 104.967	498,120.00 124.530	78,253.88	0.00
	755111507				
2,200.000	3M CO COM 88579Y101	219,351.17 99.705	331,408.00 150.640	112,056.83	0.00
Т	OTAL INDUSTRIALS	5,410,703.25	5,876,631.00	465,927.75	1,554.00
C	ONSUMER DISCRETIONARY				



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
2,600.000	AUTOLIV INC COM 052800109	184,220.56 70.854	324,402.00 124.770	140,181.44	0.00
0.000	BLOCK H & R INC 093671105	0.00	0.00 33.310	0.00	2,440.00
17,600.000	D R HORTON INC COM 23331A109	535,447.43 30.423	563,728.00 32.030	28,280.57	0.00
8,400.000	DARDEN RESTAURANTS INC 237194105	520,212.28 61.930	534,576.00 63.640	14,363.72	0.00
8,400.000	FOOT LOCKER INC 344849104	574,729.41 68.420	546,756.00 65.090	27,973.41-	0.00
17,400.000	GOODYEAR TIRE & RUBR CO 382550101	529,869.86 30.452	568,458.00 32.670	38,588.14	0.00
4,300.000	HOME DEPOT INC 437076102	416,327.59 96.820	568,675.00 132.250	152,347.41	0.00
3,000.000	MOHAWK INDS INC COM 608190104	601,989.96 200.663	568,170.00 189.390	33,819.96-	0.00
12,600.000	NEWELL RUBBERMAID INC COM 651229106	471,220.07 37.398	555,408.00 44.080	84,187.93	0.00
7,700.000	TARGET CORP 87612E106	580,724.51 75.419	559,097.00 72.610	21,627.51-	0.00
	OTAL CONSUMER DISCRETIONARY ONSUMER STAPLES	4,414,741.67	4,789,270.00	374,528.33	2,440.00



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
2,600.000	ARCHER DANIELS MIDLAND CO	89,045.84	95,368.00	6,322.16	0.00
	039483102	34.248	36.680		
5,300.000	DR PEPPER SNAPPLE GROUP INC	258,201.48 48.717	493,960.00 93.200	235,758.52	2,976.00
	26138E109	40.717	93.200		
1,100.000	INGREDION INC	69,292.86 62.994	105,424.00 95.840	36,131.14	495.00
	457187102	02.994	95.040		
6,000.000	PHILIP MORRIS INTERNATIONAL IN	505,303.73	527,460.00 87.910	22,156.27	6,120.00
	718172109	84.217	67.910		
Ţ	OTAL CONSUMER STAPLES	921,843.91	1,222,212.00	300,368.09	9,591.00
E	NERGY				
2,000.000	CHEVRON CORP	174,554.02 87.277	179,920.00 89.960	5,365.98	0.00
	166764100				
4,100.000	CONOCOPHILLIPS	216,950.17 52.915	191,429.00 46.690	25,521.17-	0.00
	20825C104				
2,200.000	EXXON MOBIL CORPORATION	189,785.32 86.266	171,490.00 77.950	18,295.32-	0.00
	30231G102	30.200	//.950		
3,400.000	HESS CORP COM	253,734.28 74.628	164,832.00 48.480	88,902.28-	0.00
	42809H107	74.020			
7,700.000	MURPHY OIL CORP	324,092.46 42.090	172,865.00 22.450	151,227.46-	0.00
	626717102	42.090			



PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
2,800.000	OCCIDENTAL PETE CORP 674599105	194,008.13 69.289	189,308.00 67.610	4,700.13-	2,100.00
13,300.000	SUPERIOR ENERGY SERVICES INC 868157108	297,246.07 22.349	179,151.00 13.470	118,095.07-	0.00
Т	OTAL ENERGY	1,650,370.45	1,248,995.00	401,375.45-	2,100.00
F	INANCIALS				
5,800.000	AMERICAN INTERNATIONAL GROUP, INC 026874784	304,090.27 52.429	359,426.00 61.970	55,335.73	0.00
3,200.000	AMERIPRISE FINL INC 03076C106	141,492.93 44.217	340,544.00 106.420	199,051.07	0.00
20,700.000	BANK OF AMERICA CORP 060505104	368,195.04 17.787	348,381.00 16.830	19,814.04-	0.00
4,600.000	CAPITAL ONE FINANCIAL CORP	321,295.33 69.847	332,028.00 72.180	10,732.67	0.00
6,300.000	CITIGROUP INC.	367,329.69 58.306	326,025.00 51.750	41,304.69-	0.00
6,900.000	DISCOVER FINANCIAL SERVICES 254709108	222,790.11 32.288	369,978.00 53.620	147,187.89	0.00
3,400.000	FLEETCOR TECHNOLOGIES INC 339041105	419,804.49 123.472	485,962.00 142.930	66,157.51	0.00



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PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
9,500.000	FRANKLIN RESOURCES INC	333,693,95	349,790.00	16,096.05	1,710.00
	354613101	35.126	36.820		
1,800.000	GOLDMAN SACHS GROUP INC	255,493.10 141.941	324,414.00 180.230	68,920.90	0.00
	38141G104	141.541	160.230		
7,400.000	HARTFORD FINANCIAL SERVICES GROUP INC COM 416515104	180,285.41 24.363	321,604.00 43.460	141,318.59	1,554.00
5,400.000	JPMORGAN CHASE & CO	239,607.16	356,562.00 66.030	116,954.84	0.00
	46625H100	44.372	00.030		
24,700.000	KEYCORP NEW	244,290.75 9.890	325,793.00 13.190	81,502.25	0.00
	493267108	9.090	13.190		
7,000.000	LINCOLN NATL CORP IND	233,907.02 33.415	351,820.00 50.260	117,912.98	0.00
	534187109	33.413	30.200		
6,600.000	METLIFE INC	269,337.18 40.809	318,186.00 48.210	48,848.82	0.00
	59156R108	10.003	10.210		
10,400.000	MORGAN STANLEY COM	384,275.82 36.950	330,824.00 31.810	53,451.82-	0.00
	617446448	30.330	31.010		
7,600.000	PRINCIPAL FINANCIAL GROUP	261,867.80 34.456	341,848.00 44.980	79,980.20	0.00
	74251V102	31.130	11.300		
4,200.000	PRUDENTIAL FINL INC COM 744320102	250,140.84 59.557	341,922.00 81.410	91,781.16	0.00



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PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
35,100.000	REGIONS FINL CORP NEW COM 7591EP100	273,891.00 7.803	336,960.00 9.600	63,069.00	2,106.00
8,300.000	SUNTRUST BANKS INC 867914103	251,962.33 30.357	355,572.00 42.840	103,609.67	0.00
3,000.000	TRAVELERS COMPANIES, INC 89417E109	317,528.90 105.843	338,580.00 112.860	21,051.10	0.00
9,900.000	UNUM GROUP 91529Y106	253,051.03 25.561	329,571.00 33.290	76,519.97	0.00
Т	OTAL FINANCIALS	5,894,330.15	7,285,790.00	1,391,459.85	5,370.00
1	NFORMATION TECHNOLOGY				
14,300.000	ACTIVISION BLIZZARD INC 00507V109	431,553.23 30.179	553,553.00 38.710	121,999.77	0.00
1,900.000	ALLIANCE DATA SYS CORP 018581108	522,228.20 274.857	525,483.00 276.570	3,254.80	0.00
4,200.000	APPLE INC 037833100	406,009.38 96.669	442,092.00 105.260	36,082.62	0.00
18,100.000	CISCO SYSTEMS INC 17275R102	447,069.67 24.700	491,505.50 27.155	44,435.83	0.00
7,700.000	COGNIZANT TECH SOLUTIONS CRP COM 192446102	420,058.03 54.553	462,154.00 60.020	42,095.97	0.00



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PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
7,300.000	ELECTRONIC ARTS INC	341,825.51 46.825	501,656.00 68.720	159,830.49	0.00
	285512109				
5,600.000	FISERV INC	431,861.01 77.118	512,176.00 91.460	80,314.99	0.00
	337738108	//.110	31.400		
7,000.000	GLOBAL PMTS INC W/I	483,878.64	451,570.00	32,308.64-	0.00
	37940X102	69.126	64.510		
14,400.000	INTEL CORP COMM 458140100	486,663.84 33.796	496,080.00 34.450	9,416.16	0.00
9,300.000	MICROSOFT CORP	505,182.51	515,964.00	10,781.49	0.00
9,300.000	594918104	54.321	55.480	10,701.49	0.00
16 100 000		345,850.54	530,656.00	184,805.46	0.00
16,100.000	NVIDIA CORP COM 67066G104	21.481	32.960	104,003.40	0.00
8,800.000	TEXAS INSTRUMENTS INC	506,146.18	482,328.00	23,818.18-	0.00
	882508104	57.517	54.810		
26,700.000	WESTERN UNION CO/THE	481,502.04	478,197.00	3,305.04-	0.00
	959802109	18.034	17.910		
Т	OTAL INFORMATION TECHNOLOGY	5,809,828.78	6,443,414.50	633,585.72	0.00
U	TILITIES				
4,600.000	AMEREN CORP COM	146,360.73	198,858,00	52,497.27	0.00
	023608102	31.818	43.230		



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PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
3,900.000	AMERICAN ELECTRIC POWER INC 025537101	173,442.53 44.472	227,253.00 58.270	53,810.47	0.00
10,900.000	CENTERPOINT ENERGY INC COM 15189T107	206,089.51 18.907	200,124.00 18.360	5,965.51-	0.00
3,000.000	CONSOLIDATED EDISON INC 209115104	166,878.16 55.626	192,810.00 64.270	25,931.84	0.00
3,100.000	EDISON INTL COM 281020107	142,464.82 45.956	183,551.00 59.210	41,086.18	1,488.00
2,900.000	ENTERGY CORP NEW COM 29364G103	202,300.08 69.759	198,244.00 68.360	4,056.08-	0.00
6,900.000	EXELON CORPORATION 30161N101	241,172.60 34.953	191,613.00 27.770	49,559.60-	0.00
6,200.000	FIRSTENERGY CORP COM 337932107	231,286.23 37.304	196,726.00 31.730	34,560.23-	0.00
18,800.000	NRG ENERGY INC COM NEW 629377508	333,483.49 17.738	221,276.00 11.770	112,207.49-	0.00
3,100.000	PINNACLE WEST CAP CORP 723484101	157,150.31 50.694	199,888.00 64.480	42,737.69	0.00
5,400.000	PUBLIC SVC ENTERPRISE GROUP INC 744573106	175,728.84 32.542	208,926.00 38.690	33,197.16	0.00
	OTAL UTILITIES	2,176,357.30	2,219,269.00	42,911.70	1,488.00
H	EALTH CARE				



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PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
4,200.000	AETNA INC-NEW	219,283.46 52.210	454,104.00 108.120	234,820.54	0.00
	00817Y108	52.210	106.120		
4,800.000	AMERISOURCEBERGEN CORP COM 03073E105	490,783.24 102.247	497,808.00 103.710	7,024.76	0.00
3,200.000	AMGEN INC	505,255.36 157.892	519,456.00 162.330	14,200.64	0.00
	031162100	137.092	102.550		
3,300.000	ANTHEM INC	288,724.78 87.492	460,152.00 139.440	171,427.22	0.00
	036752103	07.432	139.440		
28,200.000	BOSTON SCIENTIFIC CORP COM	504,155.98 17.878	520,008.00 18.440	15,852.02	0.00
	101137107	17.070	10.770		
5,900.000	CARDINAL HEALTH INC COM	488,371.74 82.775	526,693.00 89.270	38,321.26	2,283.30
	14149Y108	02.773	03.270		
6,000.000	ELI LILLY & CO COM	291,970.66 48.662	505,560.00 84.260	213,589.34	0.00
	532457108	40.002	04.200		
5,700.000	EXPRESS SCRIPTS HOLDING COMPANY	440,535.31 77.287	498,237.00 87.410	57,701.69	0.00
	30219G108	77.207	07.110		
5,100.000	JOHNSON & JOHNSON	407,800.00 79.961	523,872.00 102.720	116,072.00	0.00
	478160104	73.301	102.720		
8,700.000	MERCK & CO INC NEW	526,534.26 60.521	459,534.00 52.820	67,000.26-	4,002.00
	58933Y105	VV.3E1	32.020		



## Danville Regional Foundation EIN: 20-3319727 2015 Federal Form 990-PF

PAR VALUE/SHARES	DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME	
13,800.000	PFIZER INC	348,773.86	445,464.00	96,690.14	0.00	
	717081103	25.273	32.280			
8,100.000	ST JUDE MED INC	588,745.11	500,337,00	88,408.11-	2,349.00	
	790849103	72.685	61.770			
4,800.000	STRYKER CORP	396,009.80 82.502	446,112.00	50,102.20	1,824.00	
	863667101	82.502	92.940			
4,200.000	UNITEDHEALTH GROUP INC	319,186,93	494,088.00	174,901.07	0.00	
	91324P102	75.997	117.640			
4,200.000	UNIVERSAL HEALTH SVCS INC CL B	503,751,91	501,858.00	1,893.91-	0.00	
	913903100		119.490			
Т	OTAL HEALTH CARE	6,319,882.40	7,353,283.00	1,033,400.60	10,458.30	

**TOTAL EQUITIES** 

\$ 52,498,462



Form 990-PF	Other	Investments		Statement 9
Description		Valuation Method	Book Value	Fair Market Value
Equity mutual funds - see stm't	9a	FMV	76,774,696.	76,774,696.
Partnership fund - alternative		FMV		
investment			19,650,864.	19,650,864.
Commingled real estate investme	ent	FMV		
fund - alternative investment			14,721,003.	14,721,003.
Common trust fund - alternative	•	FMV		
investment			11,813,460.	11,813,460.
Offshore feeder funds - alterna	ative	FMV	•	
investments			4,671,349.	4,671,349.
Real estate investment properti	les	FMV	4,335,000.	4,335,000.
Bond mutual fund		FMV	100,621.	100,621.
Total to Form 990-PF, Part II,	line :	13	132,066,993.	132,066,993.

0.00

21,194,234.91

42,629,081.03

**Danville Regional Foundation** 

EIN: 20-3319727

2015 Federal Form 990-PF

TOTAL MUTUAL FUNDS - EQUITY

PAR VALUE/SHARES DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
<u>MUTUAL FUNDS</u> MUTUAL FUNDS - EQUITY				
778,329.031 VANGUARD GROWTH INDEX FUND INSTITUTIONAL CLASS #0868 922908868	21,434,846.12 27.540	42,629,081.03 54.770	21,194,234.91	0.00

21,434,846.12



0.00

**Danville Regional Foundation** 

EIN: 20-3319727

TOTAL MUTUAL FUNDS - EQUITY

2015 Federal Form 990-PF

PAR VALUE/SHARESDESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE / UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME
MUTUAL FUNDS				
MUTUAL FUNDS - EQUITY				
2,103,862.540 VANGUARD DEVELOPED MARKETS INDEX FUND CLASS INST #137 921943882	23,271,915.80 11.062	24,888,693.85 11.830	1,616,778.05	0.00

23,271,915.80

24,888,693.85

1,616,778.05



**Danville Regional Foundation** 

EIN: 20-3319727

2015 Federal Form 990-PF

PAR VALUE/SHARES DESCRIPTION	COST VALUE / UNIT COST	MARKET VALUE _/ UNIT PRICE	UNREALIZED GAIN/LOSS	ACCRUED INCOME

MUTUAL FUNDS

MUTUAL FUNDS - EQUITY

688,759.030 LAZARD EMERGING MARKETS PORTFOLIO #638 52106N889

TOTAL MUTUAL FUNDS - EQUITY

12,842,913.56 18.646

12,842,913.56

9,256,921.36 13.440

3,585,992.20-

0.00

9,256,921.36 3,585,992.20-0.00

**Total Equity Mutual Funds:** 

\$ 76,774,696



2015 Federal Form 990-PF

Asset No.	Description	Date Acqui		Method	Life	Line No.	Unadjusted Cost Or Basis	Bus % Excl	Reduction In Basis	Basis For Depreciation	Accumulated Depreciation	Current Sec 179	Current Year Deduction
	Software Additional software	0110	0.7	SL	3.00	16	22,565.	(CVVPA-T		22,565.	22,565.	e de la Marie d La marie de la	0.
	licenses Server and computer	0724	0.7	SI	2.50	16	2,414.			2,414.	2,414.		0.
3	equipment	1212	0.7	SL	3.00	16	5,014.	BERTANA		5,014.	5,014.		0.
4	Computers	0228	80	ŜĿ	3 • 0 0	16	2,658.			2,658.	2,658.		0.
5	Computers	0310	0 8	SL	3.00	16	1,712.	egommen (m) = rm	rskugggrossarradinna ovor oc	1,712.	1,712.		0.
6	Phone system	0430	0.8	SE	5.00	16	64,641			6,641.	6,641.		0.
7	Computers	0401	.08	SL	3.00	16	1,504.			1,504.	1,504.		0.
8	Website upgrades	0801	08	SL	3 <b>.</b> 0 0	16	10,691.			10,691.	10,691.		0.
9	Phones/security	0901	11	SL	5.00	16	38,250.	:		38,250.	33,150.		7,650.
10	Furniture	1006	11	SĽ	8.00	16	72,746.			72,746.	38,646.		9,093.
	Board table and chairs	1202			8.00	16	16,196.			16,196.	8,267.		2,025.
12	Alarm system	1202	211	SL	5.00	16	4,428.			4,428.	3,616.		886.
	Building (capital	1201			20.00		891,000.	-	STATE COMMENTS	891,000.	   181,912.		44,550.
1		0530			5 <b>.</b> 00	100	35,888.			35,888.			4,762.
		1030				16	7,996.		J. Sussass all transfer	7,996.			1,599.
					1940年		7,469	Fig.		7,469			1,867.
		123:			5.00				1234 (1) 11 11 11 12 14 10 10 11 11 11 11 11 11 11 11 11 11 11			i e i i mili	1,007.
1 : -	Leasehold	060:		<b>通影</b> 等	3.00	1	3,041.			3,041.			
18	improvements	0.40	<u> [1]4</u>	SL	17.00	<b>ήΤ</b> ( <b>6</b> )	2,597	TENNAS.	. 图 1. 20 MESTALE	2,597.	269.		154.



2015 Federal Form 990-PF

Asset No.	Description	Date Acquired	Method	Life	Line No.	Unadjusted Cost Or Basis	Bus % Excl	Reduction In Basis	Basis For Depreciation	Accumulated Depreciation	Current Sec 179	Current Year Deduction
20	measemoru	061814 080114	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	3.00 17.00	16 <b>16</b>	6,664. 13,708.			6,664. 13,708.	3,332. 1,154.		2,221. 814.
21	improvements	120114 111315	76	17.00 3.00		56,167. 34,370.			56,167. 34,370.	3,596. 1,909.		3,320. 1,909.
N HE	* Total 990-PF Pg 1 Depr					1243719		0=	1243719.	357,149.	0.	81,864.
		<ul><li>(2) (2) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4</li></ul>										
			785 7 213 20 0									



Form 990-PF	Other Assets	Statement 11	
Description	Beginning of Yr Book Value	End of Year Book Value	Fair Market Value
Accrued interest and dividends receivable	52,861.	49,857.	49,857.
Receivable for return of grant funds	110,460.	0.	0.
To Form 990-PF, Part II, line 15	163,321.	49,857.	49,857.

	PF		Other Note	es and Loans	Payable	Statement 12
Lender's	Name		Terms of	Repayment	Security Provi	ded by Borrower
	l Developm of Danvil		6,105 mon	nthly	Building	
Date of Note	Maturity Date		iginal Amount	Interest Rate	Purpose of Loan	
12/01/11	11/30/31		891,000.	5.45%	Capital lease -	building
Relations	ship of Ler	nder				
None						
						Balance Due
						778,412.
Lender's	Name		Terms of	Repayment	Security Provi	ded by Borrower
	Name Danville,	LLC	$\frac{\text{Terms of}}{32,376 \text{ as}}$		Security Provi	ded by Borrower
		Or				
Imperial Date of Note	Danville, Maturity	Or	32,376 as	nnually Interest Rate	Real estate	chase of real
Imperial Date of Note 12/09/14	Danville,  Maturity Date	Or Loan	32,376 asiginal	nnually Interest Rate	Real estate  Purpose of Loan  Finance the pur	chase of real
Imperial Date of Note 12/09/14	Danville,  Maturity Date  12/09/19	Or Loan	32,376 asiginal	nnually Interest Rate	Real estate  Purpose of Loan  Finance the pur	chase of real
Imperial Date of Note 12/09/14 Relations	Danville,  Maturity Date  12/09/19	Or Loan	32,376 asiginal	nnually Interest Rate	Real estate  Purpose of Loan  Finance the pur	chase of real



Lender's	Name		Terms of	Repayment	Security Provided b	y Borrower	
DVMS, L.C	<u></u>		balloon payment at maturity		Real estate		
Date of Note	Maturity Date		iginal Amount	Interest Rate	Purpose of Loan		
04/01/15	03/28/16		200,000.	.00%	Finance the purchase estate investment pr		
Relations	hip of Lende	r					
None							
					Bal	ance Due	
						200,000.	
Lender's	Name		Terms of	Repayment	Security Provided b	y Borrower	
Diversifi Capital-V	.ed ⁄irginia, LLC		the 1st then \$3,	nthly for 12 mo's; 247 monthly payment due at mat	Real estate		
Date of Note	Maturity Date		iginal Amount	Interest Rate	Purpose of Loan		
07/31/15	08/01/25		510,000.	3.5% for the 1st yr; 5% thereafter	Finance the purchase estate investment pr		
Relations	ship of Lende	r					
None		<del></del>					
					Bal	ance Due	



504,093.

Lender's	Name		Terms of	nopa, meno	
Piedmont Virginia,			42,859 ar	nnually	Real estate
Date of Note	Maturity Date		iginal Amount	Interest Rate	Purpose of Loan
07/16/15	07/15/25		335,000.	4.80%	Finance the purchase of real estate investment property
Relations	ship of Lende	er ——			
None					Balance Due
					335,000.
					333,000
Lender's	Name		Terms of	Repayment	Security Provided by Borrower
	Cook, Sr.	Sc.	Terms of 34,521 an		
Jerome D.	Cook, Sr.	Or:			Security Provided by Borrower
Jerome D. Barbara T	Cook, Sr. 6 Cook  Maturity  Date	Or:	34,521 a	nnually Interest Rate	Security Provided by Borrower Real estate
Jerome D. Barbara To Date of Note 09/25/15	Cook, Sr. 6 Cook  Maturity  Date	Or: Loan	34,521 and and and another ano	nnually Interest Rate	Security Provided by Borrower Real estate  Purpose of Loan Finance the purchase of real
Jerome D. Barbara To Date of Note 09/25/15	Maturity Date  09/25/25	Or: Loan	34,521 and and and another ano	nnually Interest Rate	Security Provided by Borrower Real estate  Purpose of Loan Finance the purchase of real
Jerome D. Barbara T  Date of Note  09/25/15  Relations	Maturity Date  09/25/25	Or: Loan	34,521 and and and another ano	nnually Interest Rate	Security Provided by Borrower Real estate  Purpose of Loan Finance the purchase of real

Total to Form 990-PF, Part II, line 21, Column B



2,347,505.

Form 990-PF	Other Liabilities		State	ement 13
Description		BOY Amount	EOY A	Amount
Federal deferred excise tax		979,94	11.	822,941.
Fotal to Form 990-PF, Part II,	line 22 =	979,94	11.	822,941.
	ist of Officers, Dinnel Ind Foundation Manage		State	ement 14
Name and Address	Title and Avrg Hrs/Wk	Compen- sation	Employee Ben Plan Contrib	
Karl Stauber 512 Bridge St., #100 Danville, VA 24541	President & CEO		53,971.	6,342.
Gary Waldman 512 Bridge St., #100 Danville, VA 24541	Treasurer & CFO 40.00		29,462.	0.
Charles Majors 512 Bridge St., #100 Danville, VA 24541	Chair (JanMay 1.00	); Directo: 0.		0.
Greg Hairston 512 Bridge St., #100 Danville, VA 24541	Vice Chair (Jan 1.00	May); Cha	air(May-Do 0.	ec.) 0.
Shirley Jo Hite 512 Bridge St., #100 Danville, VA 24541	Secretary 35.00	49,704.	18,804.	0.
Carolyn Evans 512 Bridge St., #100 Danville, VA 24541	Director (May-D 1.00	ec.) 0.	0.	0.
George Daniel 512 Bridge St., #100 Danville, VA 24541	Director 1.00	0.	0.	0.
Ben Davenport 512 Bridge St., #100 Danville, VA 24541	Director (Jan 1.00	May) 0.	0.	0.



Danville Regional Foundation				20-3319	727
Betty Jo Foster 512 Bridge St., #100 Danville, VA 24541	Director 1.00	(JanMay)	0.	0.	0.
Wayne Wilson 512 Bridge St., #100 Danville, VA 24541	Director 1.00	(JanMay)	0.	0.	0.
Rachael Sanford 512 Bridge St., #100 Danville, VA 24541	Director 1.00		0.	0.	0.
William Henderson 512 Bridge St., #100 Danville, VA 24541	Director 1.00		0.	0.	0.
Chris Eastwood 512 Bridge St., #100 Danville, VA 24541	Director 1.00		0.	0.	0.
Rick Barker 512 Bridge St., #100 Danville, VA 24541	Director 1.00	(JanMay);Vic	e Chair(Ma 0.	ay-Dec) 0.	0.
Tammy Warren, Advisory Member- 512 Bridge St., #100 Danville, VA 24541	non-voti	ng (JanMay);	Dir.(May-1	Dec.) 0.	0.
Yancey Smith 512 Bridge St., #100 Danville, VA 24541	Advisory 1.00	Member-non-vo	ting (Jan 0.	May) 0.	0.
Paul Ashworth 512 Bridge St., #100 Danville, VA 24541	Advisory 1.00	Member-non-vo	ting 0.	0.	0.
Bryan Price 512 Bridge St., #100 Danville, VA 24541	Advisory 1.00	Member-non-vo	ting 0.	0.	0.
Tommy Stump 512 Bridge St., #100 Danville, VA 24541	Director 1.00	(May-Dec.)	0.	0.	0.
Paul Erwin 512 Bridge St., #100 Danville, VA 24541	Advisory 1.00	Member-non-vo	ting (May	-Dec.) 0.	0.
Missy Gould 512 Bridge St., #100 Danville, VA 24541	Advisory 1.00	Member-non-vo	ting (May 0.	-Dec.) 0.	0.



Totals included on 990-PF, Page 6, Part VIII 641,894. 102,237. 6,342.

2015 Federal Form 990-PF

Grantee's Name	Grantee's Address	Relationship to Danville Regional Foundation	Foundation Status of Recipient	Purpose of Grant	Amount
Averett University	420 West Main Street Danville, VA 24541	None	PC - 501(c)(3)	College Bonanza	7,582
Averett University	420 West Main Street Danville, VA 24541	None	PC - 501(c)(3)	National Service Learning Conference	7,041
Boys & Girls Club of the Danville Area	123 Foster Street Danville, VA 24541	None	PC - 501(c)(3)	Spoken Word in the Dan River Region project	19,594
Caswell County Schools	353 County Home Road Yanceyville, NC 27379	None	PC - Political Subdivision of the State of NC	1:1 Caswell Flow program	367,000
Caswell County Public Schools	353 County Home Road Yanceyville, NC 27379	None	PC - Political Subdivision of the	Education Leaders Grant	24,109
Caswell County Public Schools	353 County Home Road Yanceyville, NC 27379	None	PC - Political Subdivision of the State of NC	Service Learning projects	3,000
City of Danville	PO Box 3300 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	China Strategy	100,000
City of Danville Parks, Recreation & Tourism	P. O. Box 3300 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	Dannie Project	25,000



Statement 15

EIN: 20-3319727

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Grantee's Name	Grantee's Address	Relationship to Danville Regional Foundation	Foundation Status of Recipient	Purpose of Grant	Amount
City of Danville Parks, Recreation & Tourism	P. O. Box 3300 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	Danville Art Trail	7,500
City of Danville Parks, Recreation & Tourism	P. O. Box 3300 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	River District Re-Branding	50,000
City of Danville Parks, Recreation & Tourism	P. O. Box 3300 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	Community Market capacity building	18,820
City of Danville Parks, Recreation & Tourism	P. O. Box 3300 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	Maker Lab	19,570
Community Foundation of the Dan River Region	541 Loyal Street Danville, VA 24541	None	PC - 501(c)(3)	Community grants	250,000
Dan River Basin Association	413 Church Street, Suite 401 Eden, NC 27288	None	PC - 501(c)(3)	Establish office & expand services in the region	131,500
Danville After Hours Rotary	115 Forest Court Danville, VA 24540	None	PC - 501(c)(3)	MMH - Stewardship, education re: storm drain	6,147
Danville Church-Based Tutorial Program, Inc.	P.O. Box 5482 Danville, VA 24540	None	PC - 501(c)(3)	Planning grant re: Faith-Based collaborative	24,558



2015 Federal Form 990-PF

Grantee's Name	Grantee's Address	Relationship to Danville Regional Foundation	Foundation Status of Recipient	Purpose of Grant	Amount
Danville Community College Educational Foundation	1008 South Main Street Danville, VA 24541	None	PC - 501(c)(3)	Expand Career Coach program	84,200
Danville Family YMCA	810 Main Street Danville, VA 24541	None	PC - 501(c)(3)	Additional funds to complete capital campaign	275,000
Danville Historical Society	PO Box 6 Danville, VA 24543	None	PC - 501(c)(3)	MMH - Reimagine Home (DR Mills sign)	15,000
Danville Pittsyvania Chamber Foundation	P. O. Box 99 Blairs, VA 24527	None	PC - 501(c)(3)	Young Entrepreneurs Academy (YEA!)	12,000
Danville Pittsylvania Chamber Foundation	P. O. Box 99 Blairs, VA 24527	None	PC - 501(c)(3)	Teacher Creativity Grant	150,000
Danville Pittsylvania County Chamber Foundation	P. O. Box 99 Blairs, VA 24527	None	PC - 501(c)(3)	Healthy school meals (amendment to prior year grant)	4,964
Danville Public Schools	341 Main Street, Suite 100 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	Matching grant for school board training	2,400
Danville Science Center Foundation	677 Craghead Street Danville, VA 24541	None	PC - 501(c)(3)	Planning grant	25,000
Festival in the Park, Inc.	PO Box 3300 Danville, VA 24543	None	PC - 501(c)(3)	MMH - Sand Sculpture, Photography & Art project	13,250
God's Storehouse	750 Memorial Drive Danville, VA 24541	None	PC - 501(c)(3)	Community engagement-Ashby award	50,000
Gretna Little Theatre	228 Zion Road Gretna, VA 24557	None	PC - 501(c)(3)	Funding match for roof repair	9,200



2015 Federal Form 990-PF

Grantee's Name	Grantee's Address	Relationship to Danville Regional Foundation	Foundation Status of Recipient	Purpose of Grant	Amount
High Street Baptist Church	630 High Street Danville, VA 24541	None	PC - Church	Civil rights event	8,600
Industrial Development Authority of Danville	P. O. Box 3300 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	Economic development-Downtown Danville revitalization	50,000
Institute for Advanced Learning & Research	150 Slayton Avenue Danville, VA 24540	None	PC - 501(c)(3)	Funding for Capstone program	836,000
Institute for Advanced Learning & Research	150 Slayton Avenue Danville, VA 24540	None	PC - 501(c)(3)	DR Year Americorps - Choose SOVA	216,000
Institute for Advanced Learning & Research Foundation	150 Slayton Avenue Danville, VA 24540	None	SO II	SOVA Youth Expo	15,000
Longwood University Small Bus. Development Center	515 Main Street Farmville, VA 23909	None	PC - 501(c)(3)	SBDC needs assessment & operational planning	23,600
Martinsville Henry County Coalition for Health and Wellness	22 East Church Street, Suite 311 Martinsville, VA 24112	None	PC - 501(c)(3)	Get Fit Program	215,230
MDC/MBF	307 West Main Street Durham, NC 27701	None	PC - 501(c)(3)	Create & fund Middle Border Forward organization	491,200
Milton Preservation & Beautification Society, Inc.	PO Box 36 Milton, NC 27305	None	PC - 501(c)(3)	MMH - Milton Street Fair	9,750
Milton Preservation & Beautification Society, Inc.	PO Box 36 Milton, NC 27305	None	PC - 501(c)(3)	MMH - Milton Mural Project	6,940



Statement 15

2015 Federal Form 990-PF

Grantee's Name	Grantee's Address	Relationship to Danville Regional Foundation	Foundation Status of Recipient	Purpose of Grant	Amount
Piedmont Access to Health Services, Inc.	705 Main Street Danville, VA 24541	None	PC - 501(c)(3)	Pediatric Behavioral Health Task Force	9,453
Piedmont Community College	PO Box 1197 Roxboro, NC 27573	None	PC - Political Subdivision of the State of NC	MMH - outdoor fitness area	25,000
Piney Grove Missionary Baptist Church	3660 Piney Road Gretna, VA 24557	None	PC - Church	MMH - Trail and Playground	25,000
PPL Foundation	24 Military Drive Chatham, VA 24531	None	PC - 501(c)(3)	History Harvest Program	6,000
River District Festival Inc. (Danville Area Assoc. for the Arts	PO Box 498 Danville, VA 24543	None	PC - 501(c)(3)	Support annual festival	75,000
Saint John's United Methodist Church	120 Sharon Lane Danville, VA 24540	None	PC - Church	Backpack meal program	15,000
The Launch Place (fka, Southside Business Tech. Center)	527 Bridge St #200 Danville, VA 24541	None	PC - 501(c)(3)	Increase entrepreneurs & living wage job opportunities	1,308,000
Thomas Day House Union Tavern Restoration, Inc.	148 Broad St Milton NC 27305	None	PC - 501(c)(3)	MMH - Thomas Day Performance Festival	21,857
Town of Gretna	107 South Shelton Street Gretna, VA 24557	None	PC - Political Subdivision of the Commonwealth of VA	MMH - GretnaFest event	10,000
United Way of Danville- Pittsylvania County	308 Craghead Street, Suite 104 Danville, VA 24541	None	PC - 501(c)(3)	Dan River Nonprofit Network Implementation	<b>7</b> 9,700



2015 Federal Form 990-PF

Statement 15

Grantee's Name	Grantee's Address	Relationship to Danville Regional Foundation	Foundation Status of Recipient	Purpose of Grant	Amount
Virginia Early Childhood Foundation	1703 N Parham Rd #110 Richmond, VA 23229	None	PC - 501(c)(3)	0-5 educational capacity and programs to close the education gap	497,180
Virginia Tech	Office of Sponsored Programs 1880 Pratt Dr., Ste. 2006 Blacksburg, VA 24060	None	PC - Political Subdivision of the Commonwealth of VA	SOVA Agricultural Experience	12,955
Total Grants Paid					\$5,659,900



2015 Federal Form 990-PF

## Grants approved for future payment

Guartata Name	Grantee's Address	Relationship to Danville Regional Foundation	Foundation Status of Recipient	Purpose of Grant	Amount
Grantee's Name	Grantee's Address	Foundation	of Recipient	Turpose or Grant	7711104111
Averett University	420 West Main Street Danville, VA 24541	None	PC - 501(c)(3)	Center for Community Engagement & Career Competitiveness	1,415,050
Caswell County	P. O. Box 98 144 Court Square Yanceyville, NC 27379	None	PC - Political Subdivision of the State of NC	MMH - historic millstone project	23,572
Community Foundation of the Dan River Region	541 Loyal Street Danville, VA 24541	None	PC - 501(c)(3)	Community grants	250,000
Danville Cancer Association, Inc.	223 Riverview Drive, Suite J Danville, VA 24541	None	PC - 501(c)(3)	2016 Ashby Award	50,000
Danville Community College Educational Foundation	1008 South Main Street Danville, VA 24541	None	PC - 501(c)(3)	Welding & Precision Machining Technology Program Expansion	1,975,967
Danville Pittsylvania Chamber Foundation	P. O. Box 99 Blairs, VA 24527	None	PC - 501(c)(3)	Teacher Creativity Grant	150,000
Dan River Business Development Center	300 Ringgold Industrial Parkway Danville, VA 24540	None	PC - 501(c)(3)	Space modification - matching grant	20,823
Downtown Danville Association	PO Box 853 Danville, VA 24543	None	PC - 501(c)(3)	Implement strategic plan	175,000
IALR	150 Slayton Avenue Danville, VA 24540	None	PC - 501(c)(3)	Funding for Capstone program	664,772
Industrial Development Authority of Danville	P. O. Box 3300 Danville, VA 24543	None	PC - Political Subdivision of the Commonwealth of VA	Economic development-Downtown Danville revitalization	50,000



2015 Federal Form 990-PF

Statement 16

## Grants approved for future payment

Grantee's Name	Grantee's Address	Relationship to Danville Regional Foundation	Foundation Status of Recipient	Purpose of Grant	Amount
Smart Beginnings of Danville & Pittsylvania County	133 Robertson Avenue Danville, VA 24541	None	PC - 501(c)(3)	Continue & expand regional effort to improve educational outcomes	2,926,000
The Launch Place (fka, Southside Business Tech. Center)	527 Bridge St #200 Danville, VA 24541	None	PC - 501(c)(3)	Increase entrepreneurs & living wage job opportunities	5,832,000
Total Grants Approved for Future	Payment				\$13,533,184



## **GRANT PROPOSAL GUIDELINES**

#### Overview

The region served by Danville Regional Foundation (DRF) has faced many challenges in the last decade - economic, health, educational, and social. Because these challenges are ongoing, DRF is committed to working with organizations that strive to create a healthy and thriving Danville/Pittsylvania County/Caswell County region.

#### DRF supports regional improvement through funding initiatives:

Proposed by others (responsive grant making) that show potential for significantly impacting present problems by converting them into opportunities for ultimate success, created by DRF to stimulate sustainable progress in the region (request for proposals), and developed because of unanticipated opportunities where DRF funds, in cooperation with others, can enable productive advances that might not otherwise be attainable.

DRF will consider requests that reflect its mission, values, and areas of focus. Beyond these previously-stated specifics, funding is given greater consideration when the application demonstrates intersection of three areas: need, opportunity, and potential impact.

DRF anticipates requests will exceed available funds. Grants will be made based on a competitive process; but, regardless, some very worthy projects will not receive funding.

Letters of Inquiry or proposals may be submitted at any time and the review process will begin when they arrive at the DRF Office. Depending on the time of year when a Letter of Inquiry is received (and a possible proposal), the entire process (inquiry to receipt of funds) may take as little as three months or as much as eight.

Please review prior awarded grants for more information.

#### **Application Process for Responsive Grants**

The application process for responsive grants traditionally consists of two steps:

- Step One: Letter of Inquiry
- Step Two: Proposal (if requested by DRF after submission of Letter of Inquiry).

Organizations now have the option of submitting either a Letter of Inquiry (LOI) or a full proposal as Step One. While DRF recommends sending the LOI first, some applicants feel that the two step approach (LOI first, then proposal) does not give them the full opportunity to "tell their story" with the Letter of Inquiry.

All potential applicants are encouraged to meet with staff prior to submitting either an LOI or a proposal. While this is not required, it will provide applicants with the opportunity to discuss an idea with a Program Officer and get a better sense of whether to submit an LOI or a proposal as the first step.

Letters of Inquiry, submitted at any time, will be reviewed by staff and the appropriate Board committee relative to date received. Based on the Letters of Inquiry, DRF will select applicants to submit proposals. At that time, applicants will be informed of the deadline for submission.

While discussions with staff are welcome, action by the DRF Board is required for an organization to receive a grant.



Danville Regional Foundation EIN: 20-3319727 2015 Federal Form 990-PF

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Step 1: Letter of Inquiry

Letters of Inquiry should be directed to:

Karl Stauber President & CEO, DRF 512 Bridge Street, Suite 100 Danville, VA 24541 kstauber@drfonline.org

Alternatively, you can submit a Word document or PDF Letter of Inquiry online.

Letters of Inquiry should be brief (no more than three pages) and should include:

- the name, address, and tax status of the possible applicant
- the purpose of the possible grant
- the explanation of how it meets the criteria (mission, values, and areas of focus outlined above)
- the amount being requested from DRF

The letter should identify the need, opportunity, and potential impact of the proposal if funded. Finally, the letter should identify briefly how the effort will be sustained after DRF funding ceases. The Foundation will consider requests that occur in stages, such as a planning grant inquiry followed by implementation as a follow-on inquiry. DRF's goal is to respond to all Letters of Inquiry within 90 days.

The "Multiplier Effect" is important in grant applications. The region's needs are great, far in excess of DRF's financial means. While needs are important, DRF focuses on opportunities to award grants that reflect not just present need but also create opportunity and potential impact.

In your Letter of Inquiry, DRF wants to know:

- what need(s) will be addressed
- how opportunity will be harnessed to produce a long-term solution
- how the potential impact will demonstrate a "multiplier effect" that goes beyond direct beneficiaries

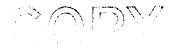
An application should show how a grant, combined with other resources, will change the conditions of the region to influence one or more of the outcomes below. DRF's efforts target four areas of focus. Successful grant requests will reflect these outcomes:

- Economic Transformation to develop a rising standard of living, including increased income, assets, and economic security across the region
- Educational Attainment to ensure that educational readiness, in-school achievement, and post-secondary success are the regional norm
- Health and Wellness to produce healthy people in healthy communities
- Community Engagement to build deep civic support for community innovations and to broaden and deepen the leadership base

DRF believes that long-term investments in these areas are among the most beneficial for the region and its people.

#### Step 2: Proposal (Step 1 is optional but recommended)

When requested (after reviewing an organization's Letter of Inquiry), proposals are due by the dates identified in correspondence from DRF.



## Danville Regional Foundation

EIN: 20-3319727

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The proposal should include, but not be limited to:

#### Summary

The short version of who, why, what, where, how and how much

#### Organization

Your organization's history, programs, structure, overall budget, board and key staff, accomplishments, other items that establish credibility

#### Need and Opportunity To Be Addressed

Explain why this proposal is important, its relationship to DRF's priorities, present specifics about the basic issues, explain the consequences of inaction, note participation in or lack thereof with regional organizations presently working on this area. Make sure the proposal specifically focuses on the community, region, or target populations' needs.

#### Use of Resources

Provide a work plan, outline specific activities, explain the target audience and how members will be served, explain worker qualifications and projected employees, and include a specific time line.

#### **Impact of This Effort**

Discuss the difference the project will make and to whom; explain how DRF funding will change the conditions that caused the need/problem; discuss the evaluation or assessment strategies and the person or organization responsible for evaluation.

#### Other funding

Include information about other funders and public support; explain where the project fits into your organization's priorities; and discuss the plan for the project's sustainability after DRF funding ends.

#### **Budget**

Explain how the money will be spent; provide a budget that projects expenses and income including key costs critical to this effort (such as personnel, rent, supplies, transportation, non-staff consultants); show these projections for the life of the request and at least one year beyond.

#### **Supplementary Information**

Include a Board list with affiliations, tax ruling letter from IRS, full organizational budget, list of funders, a copy of last two audits, resumes of key staff, recent newspaper or other articles about your work.

#### **Negative Information**

If your organization is in the middle of a lawsuit, has a funder who is about to drop the organization, has high staff turnover, etc., it is always better to tell DRF rather than have the Board learn it from other sources. Grant application and funding is about trust.

The proposal may be submitted online using the Grant Application form or the information may be typed and submitted by mail, fax, email, or hand-delivery. The same information is required regardless of the way it is submitted.

If DRF awards a grant, the recipient organization may be required to collect, benchmark, and measure data related to the project.

#### **Capital Projects**

Early in its history, DRF completely funded several capital projects as part of a settlement with the Internal Revenue Service (IRS). DRF may continue to fund capital projects, but only when the projects meet certain criteria.



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Capital projects, such as building construction, debt reduction, and endowment, may be partially funded if they are explicitly tied to one or more DRF outcomes, benefit a significant portion of the region, demonstrate broad-based support, have a significant multiplier effect, significantly increase the core capacity of an organization, or have an extraordinary impact in the region. In the unusual circumstance when DRF does choose to fund a capital project, funding would normally be limited to 40 percent or less of the project's estimated cost.

#### **Funding Requirements**

When considering funding requests, DRF looks for the following qualifications:

- Programs operating or benefiting primarily those who live in Danville and Pittsylvania County in Virginia and Caswell County in North Carolina;
- Organizations that have 501(c)(3) nonprofit charitable or government status; however, requests that substitute or supplant funding that is the legitimate responsibility of government will not be considered (see Other Information below, bullet 4).
- Specific, focused requests; however, dinners, benefits, and other fundraisers are excluded.

#### Other Information

- If an application is declined, DRF will give the most specific reason possible.
- DRF provides support and limited guidelines to the Community Foundation of the Dan River Region (CFDRR) regarding what is funded from the Danville Regional Foundation Fund; however, CFDRR makes independent decisions about funding.
- Some applicants feel that DRF should be assisting them in fundraising or at least making referrals. Where easy, it makes sense to do this, but DRF does not have the staff to do research for applicants, especially with organizations with whom we do not share mission or strategy.
- On occasion, DRF may consider requests to supplement government funds when major benefits to the
  region and DRF's mission are apparent; however, requests from units of government that have their own
  capacity to raise funds, or requests that are intended to reduce the funding responsibilities of taxing
  authorities will be declined (see Funding Requirements above, bullet 2).
- Grants will not be made to faith-based institutions for religious purposes.
- Extraordinary circumstances would be needed in order to fund grants to fire departments, rescue squads, and public safety organizations. Projects would need to produce one or more of the Foundation's four outcomes and have a significant multiplier effect upon a substantial portion of DRF's region.
- Individuals, regardless of their situation, do not qualify as eligible grant recipients.



Form **8868** (Rev. January 2014)

Department of the Treasury Internal Revenue Service

## Application for Extension of Time To File an Exempt Organization Return

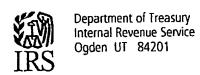
► File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

OMB No. 1545-1709

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instructions.



DANVILLE REGIONAL FOUNDATION % GARY WALDMAN 512 BRIDGE ST SUITE 100 DANVILLE VA 24541-1406

Notice	CP211A
Tax period	December 31, 2015
Notice date	June 20, 2016
Employer ID number	20-3319727
To contact us	Phone 1-877-829-5500
	FAX 801-620-5555

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Important information about your December 31, 2015 Form 990PF

# We approved your Form 8868, Application for Extension of Time To File an Exempt Organization Return

We approved the Form 8868 for your December 31, 2015 Form 990PF.

Your new due date is August 15, 2016.

## What you need to do

File your December 31, 2015 Form 990PF by August 15, 2016.

Visit www.irs.gov/charities to learn about approved e-File providers, what types of returns can be filed electronically, and whether you are required to file electronically.

### **Additional information**

- Visit www.irs.gov/cp211a.
- For tax forms, instructions, and publications, visit www.irs.gov or call 1-800-TAX-FORM (1-800-829-3676).
- Keep this notice for your records.

If you need assistance, please don't hesitate to contact us.



Form 8868 (Rev. 1-2014)					Page 2	
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CP211A Notice December 31, 2015 Tax period September 12, 2016 **Notice date** Employer ID number 20-3319727 Phone 1-877-829-5500 To contact us FAX 801-620-5555

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DANVILLE REGIONAL FOUNDATION % GARY WALDMAN 512 BRIDGE ST SUITE 100 DANVILLE VA 24541-1406

Important information about your December 31, 2015 Form 990PF

## We approved your Form 8868, Application for Extension of Time To File an Exempt Organization Return

We approved the Form 8868 for your December 31, 2015 Form 990PF.

Your new due date is November 15, 2016.

## What you need to do

File your December 31, 2015 Form 990PF by November 15, 2016. We encourage you to use electronic filing—the fastest and easiest way to file.

Visit www.irs.gov/charities to learn about approved e-File providers, what types of returns can be filed electronically, and whether you are required to file electronically.

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